

#E. SACM Membership

GUIDE TO CERTIFICATION POINTS

<u>Designation</u>	ignation Requirement	
Provisional Credit Associate (PCA)	No Certification Points required; completed Stage 1 (3-subjects) course requirement; minimum 'O' level or presently in Credit role	
Certified Credit Professional (CCP)		
Option 1	35 Certification Points, 3 years relevant experience	
Option 2	35 Certification Points, presently in Credit role, PCA and completed Stage 2 (3-subjects) course requirement	
Certified Credit Manager (CCM)		
Option 1	70 Certification Points, 5 years relevant experience and a recognized tertiary degree	
Option 2	70 Certification Points, 8 years relevant experience, at least 3 years at managerial level	
Option 3	70 Certification Points, 5 years relevant experience and having earned the PCA and CCP	

Maximum

20

A Completion Relevant Courses A Completion Relevant Courses A Attendance at SACM Training Courses A Intendance at SACM Training Courses A Intendance at SACM Training Courses A points per day / 2 points per half-day A points per day / 2 points per half-day A points per day / 2 points per half-day A points per day / 2 points per half-day A points per day / 2 points per half-day A points per day / 2 points per half-day A points per day / 2 points per half-day A points per day / 2 points per half-day A points per day / 2 points per half-day A points per day / 2 points per half-day A points per day / 2 points per half-day A points per day / 2 points per half-day A points per day / 2 points per half-day A points per day / 2 points per half-day A points per day / 2 points per half-day A points at managerial levelly for each year of experience A points as Panelist A points as Speaker; 2 points as Panelist A points for each article (as decided by SACM certification committee) A points for each term			Unit points	points		
B. Attendance at SACM-recoprized Conferences, Seminars & Forums O. Attendance at non-SACM Training and Educational Programmes E. Seif-Study in Credit-Related Subject (supported by documentary evidence) F. PCA Designation CATEGORY 2 - WORK EXPERIENCE AND SPECIAL INTEREST ### A. Credit-Related Work Experience (full-time) ### A. Credit-Related Work Experience (full-time) ### D. Speaker of Panelist at SACM-recognized Conferences, Seminars & Forums Speaker of Panelist at SACM-recognized Conferences, Seminars & Forums Speaker of Panelist at SACM-recognized Conferences, Seminars & Training Programs - Anticles Published (SACM Website, bulletin, magazine or recognized media) Special Career Accomplishments (ge. J. wards, Achievements, Special Recognition, etc) - Wolunteer, Charity Work and Community Service (pr. J. wards, Achievements, Special Recognition, etc) - Wolunteer, Charity Work and Community Service (pr. J. wards, Achievements, Special Recognition, etc) - Committee Member 2 points for each term 3 points for each term 3 points for each term 12 points	CA	TEGORY 1 - EDUCATION		50		
C. Attendance at SAGM-Recognized Conferences, Seminars & Forums D. Attendance at non-SACM Training and Educational Programmes E. Self-Study in Credit-Related Subject (supported by documentary evidence) F. P. CA Designation CATEGORY 2 - WORK EXPERIENCE AND SPECIAL INTEREST #A. Credit-Related Work Experience (full-time) #B. Credit-Related Work Experience (full-time) D. Speaker or Panelist at SAGM Training Courses D. Speaker or Panelist at SAGM-recognized Conferences, Seminars & Forums E. Instructor, Panelist or Speaker at non-SACM Conferences, Seminars & Training Programs F. Articles Published (SACM Website, bulletin, magazine or recognized media) G. Special Career Accomplishments (a.g. Awards, Achievements, Speaker at non-SAGM Conference) A. SAGM Board of Management (with satisfactory attendance rate) CATEGORY 3 - PARTICIPATION CATEGORY 3 - PARTICIPATION #B. SACM Board of Management (with satisfactory attendance rate) - Committee Member - Chair of Management (with satisfactory attendance rate) - Committee Member - Committee Member - Chair of Management - Chair of Management - Chair of Management - Chair of Management - Committee Member - Chair of Management - Chair o	Α.	Completion of Relevant Courses	2 points per day	20		
D. Attendance at non-SACM Training and Educational Programmes E. Self-Study in Credit-Related Subject (supported by documentary evidence) F. PCA Designation CATEGORY 2 - WORK EXPERIENCE AND SPECIAL INTEREST #A. Credit-Related Work Experience (full-time) #B. Speaker or Panelist at Speaker at non-SACM Conferences, Seminars & Forums #B. Credit-Related Work Experience (full-time) #B. Carter Accomplishing Courses #B. Carter Accomplishing Recognition, etc) #B. Volunteer, Charity Work and Community Service #B. Volunteer, Charity Work and Community Service #B. South Start Speaker at non-SACM Conferences, Seminars & Training Programs #B. SACM Sub-Committees (with satisfactory attendance rate) #B. Committee Member #B. SACM Booth of Management (with satisfactory attendance rate) #B. ACM Booth of Management (with satisfactory attendance rate) #B. ACM Booth of Management #B. Committee Member #B. SACM Booth of Management	B.	Attendance at SACM Training Courses	3 points per day / 2 points per half-day	30		
D. Attendance at non-SACM Training and Educational Programmes E. Self-Study in Credit-Related Subject (supported by documentary evidence) F. PCA Designation CATEGORY 2 - WORK EXPERIENCE AND SPECIAL INTEREST #A. Credit-Related Work Experience (full-time) #B. Speaker or Panelist at Speaker at non-SACM Conferences, Seminars & Forums #B. Credit-Related Work Experience (full-time) #B. Carter Accomplishing Courses #B. Carter Accomplishing Recognition, etc) #B. Volunteer, Charity Work and Community Service #B. Volunteer, Charity Work and Community Service #B. South Start Speaker at non-SACM Conferences, Seminars & Training Programs #B. SACM Sub-Committees (with satisfactory attendance rate) #B. Committee Member #B. SACM Booth of Management (with satisfactory attendance rate) #B. ACM Booth of Management (with satisfactory attendance rate) #B. ACM Booth of Management #B. Committee Member #B. SACM Booth of Management	C.	Attendance at SACM-Recognized Conferences, Seminars & Forums	3 points per day / 2 points per half-day	50		
F. PCA Designation G. CCP Designation G. Corposition of Sack Subsequence (full-time) ##B. Credit-Related Work Experience (full-time) ##B. Credit-Related Work Experience (part-time) G. Instructor at SACM Training Courses Speaker of Panellist at SACM-recognized Conferences, Seminars & Training Programs E. Instructor, Panellist of Speaker at non-SACM conferences, Seminars & Training Programs F. Articles Published (SACM Webstle, bulletin, magazine or recognized media) G. Speaker Caponits as Speaker, 2 points as Panellist J. Points for each year of experience, at discretion of SACM certification committee J. Points for each year of experience, at discretion of SACM certification committee J. Points for each year of experience, at discretion of SACM certification committee J. Points for each per Agriculation of SACM certification committee J. Points for each article (as decided by SACM certification committee) J. Points of each article (as decided by SACM certification committee) J. Points for each term of 2-years J. Poi	D.	Attendance at non-SACM Training and Educational Programmes		10		
CATEGORY 2 - WORK EXPERIENCE AND SPECIAL INTEREST #A. Credit-Related Work Experience (full-time) #B. Credit-Related Work Experience (full-time) #B. Credit-Related Work Experience (part-time) C Instructor at SACM Training Courses D. Speaker or Panelist at SACM-recognized Conferences, Seminars & Forums E. Instructor, Panelist or Speaker at non-SACM Conferences, Seminars & Training Programs E. Instructor, Panelist or Speaker at non-SACM Conferences, Seminars & Training Programs E. Instructor, Panelist or Speaker at non-SACM Conferences, Seminars & Training Programs E. Instructor, Panelist or Speaker at non-SACM Conferences, Seminars & Training Programs E. Instructor, Panelist or Speaker at non-SACM Conferences, Seminars & Training Programs E. Instructor, Panelist or Speaker at non-SACM Conferences, Seminars & Training Programs E. Instructor, Panelist or Speaker at non-SACM Conferences, Seminars & Training Programs E. Instructor, Panelist or Speaker at non-SACM Conferences, Seminars & Training Programs E. Instructor, Panelist or Speaker at non-SACM Conferences, Seminars & Training Programs E. Instructor, Panelist or Speaker at non-SACM Conferences, Seminars & Training Programs E. Instructor, Panelist or Speaker at non-SACM Conferences, Seminars & Training Programs E. Instructor at Speaker, 1 points as Panelist Up to 5 points for each erricle (as decided by SACM certification committee) Up to 5 points for each derification committee) Up to 5 points for each term E. Demittee Member 16 E. ACTEGORY 3 - PARTICIPATION E. ACTEGORY 3 - PARTICI	E.	Self-Study in Credit-Related Subject (supported by documentary evidence)	2 points per subject	6		
#A. Cradir-Related Work Experience (full-time) #B. Cradir-Related Work Experience (part-time) #B. Speaker or Panellst at SACM-recognized Conferences, Seminars & Forums #B. Speaker or Panellst at SACM-recognized Conferences, Seminars & Training Programs #B. Points as Speaker; 2 points as Panelist #B. Speaker or Panellst or Speaker at non-SACM Conferences, Seminars & Training Programs #B. Points as Speaker; 2 point as Panelist #B. Speaker or Panellst or Speaker at non-SACM Conferences, Seminars & Training Programs #B. Points as Speaker; 2 point as Panelist #B. Speaker or Panellst or Speaker at non-SACM Conferences, Seminars & Training Programs #B. Points as Speaker; 2 points as Panelist #B. Speaker; 2 point as Panelist #B. Speaker; 2 point as Panelist #B. Points for each decided by SACM certification committee) #B. Speaker; 2 point as Panelist #B. Speaker; 2 points as Speaker; 2 point as Panelist #B. Speaker; 2 point as Speaker; 2 point as Panelist #B. Speaker; 2 point as Speaker; 2 point as Panelist #B. Speaker; 2 point as Speaker; 2 point as Panelist #B. Speaker; 2 point as Speaker; 2 point as Panelist #B. Speaker; 2 point as Spe	F.	PCA Designation		5		
#A. Credit-Related Work Experience (full-time) #B. Credit-Related Work Experience (part-time) #B. Speaker or Panelist at SACM-recognized Conferences, Seminars & Framing Programs #B. Forms #B. Speaker or Panelist at SACM-recognized Conferences, Seminars & Training Programs #B. Forms #B. Speaker or Panelist at SACM-recognized Conferences, Seminars & Training Programs #B. Speaker or Panelist at SACM-recognized Conferences, Seminars & Training Programs #B. Speaker, 2 points as Speaker, 2 points as Panelist #B. Speaker, 7 point a	G.	CCP Designation		10		
#A. Credit-Related Work Experience (full-time) #B. Credit-Related Work Experience (part-time) #B. Speaker or Panelist at SACM-recognized Conferences, Seminars & Framing Programs #B. Forms #B. Speaker or Panelist at SACM-recognized Conferences, Seminars & Training Programs #B. Forms #B. Speaker or Panelist at SACM-recognized Conferences, Seminars & Training Programs #B. Speaker or Panelist at SACM-recognized Conferences, Seminars & Training Programs #B. Speaker, 2 points as Speaker, 2 points as Panelist #B. Speaker, 7 point a	C A	TECODY 2 WORK EVERHENCE AND ORIGINAL INTEREST		40		
#B. Credit-Related Work Experience (part-time) C. Instructor at SACM Training Courses Speaker of Panelist at SACM-Tecognized Conferences, Seminars & Forums E. Instructor, Panelist of SACM-Tecognized Conferences, Seminars & Training Programs F. Articles Published (SACM Website, bulletin, magazine or recognized media) G. Special Career Accomplishments (e.g. Awards, Achievements, Special Recognition, etc) H. Volunteer, Charity Work and Community Service CATEGORY 3 - PARTICIPATION CATEGORY 3 - PARTICIPATION CAND Sub-Committees (with satisfactory attendance rate) - Committee Member - Chair of Committee #B. SACM Board of Management (with satisfactory attendance rate) - Committee Member - Member of Board of Advisors - Office Holder of Board of Management - Chair of Board of Man	<u>CA</u>					
C. Instructor at SACM Training Courses D. Speaker or Panelist at SACM-recognized Conferences, Seminars & Forums F. Instructor, Panelist or Speaker at non-SACM Conferences, Seminars & Training Programs F. Articles Published (SACM Website, bulletin, magazine or recognized media) G. Special Career Accomplishments (e.g. Awards, Achievements, Special Recognition, etc) H. Volunteer, Charity Work and Community Service CATEGORY 3 - PARTICIPATION #A. SACM Sub-Committee (with satisfactory attendance rate) F. Ommittee Member Chair of Committee #B. SACM Board of Management (with satisfactory attendance rate) F. Office Holder Chair of Board of Management	#A.					
D. Speaker or Panelist at SAČM-recognized Conferences, Seminars & Forums E. Instructor, Panelist or Speaker at non-SACM Conferences, Seminars & Training Programs F. Articles Published (SACM Website, bulletin, magazine or recognized media) G. Special Career Accomplishments (e.g. Awards, Achievements, Special Recognition, etc) H. Volunteer, Charity Work and Community Service CATEGORY 3 - PARTICIPATION SACM Sub-Committees (with satisfactory attendance rate) C. Committee Member - Office Holder - Chair of Committee - Committee Member - Office Holder - Chair of Board of Management (with satisfactory attendance rate) SACM Sub-Committee (with satisfactory attendance rate) SACM Board of Management (with satisfactory attendance rate) SACM Board of Management - Office Holder of Board of Management - Office Holder of Board of Management - Office Holder of Board of Management - Chair of Board o		· · · · · · · · · · · · · · · · · · ·				
E. Instructor, Panelist or Speaker at non-SACM Conferences, Seminars & Training Programs F. Articles Published (SACM Website, bulletin, magazine or recognized media) G. Special Career Accomplishments (e.g. Awards, Achievements, Special Recognition, etc) H. Volunteer, Charity Work and Community Service Up to 4 points per year (as decided by SACM certification committee) To CATEGORY 3 - PARTICIPATION #A. SACM Sub-Committees (with satisfactory attendance rate) - Committee Member - Office Holder - Chair of Committee #B. SACM Board of Management (with satisfactory attendance rate) - Committee Member - Office Holder of Board of Management - Office Holder of Board of Management - Chair of Board of Manage		· · · · · · · · · · · · · · · · · · ·				
F. Articles Published (SACM Website, bulletin, magazine or recognized media) G. Special Career Accomplishments up to 5 points for each article (as decided by SACM certification committee) 10 E. Special Career Accomplishments up to 4 points each (as decided by SACM certification committee) 10 E. Volunteer, Charity Work and Community Service Up to 4 points per year (as decided by SACM certification committee) 10 E. ACM Sub-Committees (with satisfactory attendance rate) - Committee Member - Chair of Committee #B. SACM Board of Management (with satisfactory attendance rate) - Committee Member - Committee Member - Committee Member - Chair of Board of Advisors - Member of Board of Management - Chair of Board of		,				
G. Special Career Accomplishments (e.g. Awards, Achievements, Special Recognition, etc) H. Volunteer, Charity Work and Community Service ### Volunteer, Charity Work and Community Service ### SACM Sub-Committees (with satisfactory attendance rate) ### Committee Member - Office Holder - Committee Member - Office Holder - Chair of Committee - Committee (with satisfactory attendance rate) ### SACM Board of Management (with satisfactory attendance rate) ### SACM Board of Management (with satisfactory attendance rate) ### SACM Board of Management (with satisfactory attendance rate) - Committee Member - Office Holder of Board of Advisors - Office Holder of Board of Advisors - Office Holder of Board of Management - Chair of Board of Ma						
(e.g. Awards, Achievements, Special Recognition, etc) H. Volunteer, Charity Work and Community Service up to 4 points per year (as decided by SACM certification committee) 50 CATEGORY 3 - PARTICIPATION #A. SACM Sub-Committees (with satisfactory attendance rate) - Committee Member - Office Holder - Office Holder - Chair of Committee #B. SACM Board of Management (with satisfactory attendance rate) - Committee Member - Chair of Board of Management - Member of Board of Advisors - Office Holder of Board of Management - Chair of Board of Management - Committee Member - Committee Member - Apoints for each term of 2-years - 12 - Apoints for each term of 2-years - 12 - Apoints for each term of 2-years - 12 - Committee Member - Apoints for each term of 2-years - 12 - Committee Member - Apoints for each term of 2-years - 12 - Committee Member - Apoints for each term of 2-years - 12 - Committee Member - Apoints for each term of 2-years - 12 - Apoints for each term of 2-years - 12 - Apoints for each term of 2-years - 12 - Committee Member - Apoints for each term of 2-years - 12 - Committee Member - Apoints for each term of 2-years - 12 - Apoints for each term of 2-years - 12 - Apoints for each term of 2-years - 12 - Apoints for each term of 2-years - 12 - Apoints for each term of 2-years - 12 - Apoints for each term of 2-years - 12 - Apoints for each term of 2-years - 12		· · · · · · · · · · · · · · · · · · ·				
H. Volunteer, Charity Work and Community Service #A. SACM Sub-Committees (with satisfactory attendance rate) - Committee Member - Office Holder - Chair of Committee #B. SACM Board of Management (with satisfactory attendance rate) - Committee Member - Office Holder - Chair of Soard of Management (with satisfactory attendance rate) - Committee Member - Office Holder - Chair of Committee #B. SACM Board of Management (with satisfactory attendance rate) - Committee Member - Office Holder of Board of Advisors - Office Holder of Board of Management - Chair of Board of Management - C	G.		up to 5 points each (as decided by SACM certificaton committee)	10		
CATEGORY 3 - PARTICIPATION #A. SACM Sub-Committees (with satisfactory attendance rate) - Committee Member - Office Holder - Office Holder - Chair of Committee #B. SACM Board of Management (with satisfactory attendance rate) - Committee Member - Committee Member - Committee Member - Committee Member - Office Holder of Board of Advisors - Office Holder of Board of Management - Chair of Board of Man						
#A. SACM Sub-Committees (with satisfactory attendance rate) - Committee Member - Office Holder - Chair of Committee #B. SACM Board of Management (with satisfactory attendance rate) - Committee Member - Member of Board of Advisors - Office Holder of Board of Management - Chair of Board of Managemen	H.	Volunteer, Charity Work and Community Service	up to 4 points per year (as decided by SACM certification committee)	10		
#A. SACM Sub-Committees (with satisfactory attendance rate) - Committee Member - Office Holder - Chair of Committee #B. SACM Board of Management (with satisfactory attendance rate) - Committee Member - Member of Board of Advisors - Office Holder of Board of Management - Chair of Board of Managemen	$C\Lambda$	CATEGODY 3 - DADTICIDATION				
- Committee Member - Office Holder - Chair of Committee #B. SACM Board of Management (with satisfactory attendance rate) - Committee Member - Member of Board of Advisors - Office Holder of Board of Management - Chair of Board						
- Office Holder	# <i>P</i> \.		2 points for each term			
- Chair of Committee 4 points for each term 16 #B. SACM Board of Management (with satisfactory attendance rate) - Committee Member 3 points for each term of 2-years 12 - Member of Board of Advisors 3 points for each term of 2-years 12 - Office Holder of Board of Management 4 points for each term of 2-years 16 - Chair of Board of Management 6 points for each term of 2-years 16 - Chair of Board of Management 7 points for each term of 2-years 16 - Chair of Board of Management 16 - Participation at SACM Events (including those sponsored by SACM) 3 points per day / 2 points per half-day 50 - Participation in Industry Credit Groups (with satisfactory attendance rate) 20 - Committee Member 4 points per year 16				_		
#B. SACM Board of Management (with satisfactory attendance rate) - Committee Member - Member of Board of Advisors - Member of Board of Management - Office Holder of Board of Management - Chair of Board of Management						
- Committee Member - Committee Member - Member of Board of Advisors - Office Holder of Board of Management - Chair of Board	#R					
- Member of Board of Advisors - Office Holder of Board of Management - Office Holder of Board of Management - Chair of Board	#D.		3 points for each term of 2-years			
- Office Holder of Board of Management - Chair of Board of Management C. Participation at SACM Events (including those sponsored by SACM) 3 points per day / 2 points per half-day 50 Participation in Industry Credit Groups (with satisfactory attendance rate) - Committee Member 4 points for each term of 2-years 24 25 26 27 28 29 20 20 20 20 20 20 20 20 20						
- Chair of Board of Management 6 points for each term of 2-years 24 C. Participation at SACM Events (including those sponsored by SACM) 3 points per day / 2 points per half-day 50 Participation in Industry Credit Groups (with satisfactory attendance rate) 20 - Committee Member 4 points per year 16						
C. Participation at SACM Events (including those sponsored by SACM) 3 points per day / 2 points per half-day 50 Participation in Industry Credit Groups (with satisfactory attendance rate) - Committee Member 4 points per year 16		<u>~</u>				
D. Participation in Industry Credit Groups (with satisfactory attendance rate) - Committee Member 4 points per year 16	C.	Participation at SACM Events (including those sponsored by SACM)	3 points per day / 2 points per half-day	50		
- Committee Member 4 points per year 16						
			4 points per year			
		- Chair		20		

[#] Except for requirement categories 2(A), 2(B), 3(A), 3(B) and 3(E), all scorecard criteria must occur not before 1st January 2000

8/26/2006 3:41 PM Certification Points

2 points per year